## SAMSUNG VISUAL DISPLAY & DIGITAL APPLIANCES

Investor Presentation 2025

## Contents

# **BUSINESS UPDATE** MARKET OPPORTUNITIES SAMSUNG STRATEGY **KEY TAKEAWAYS**

## **CONSUMER ELECTRONICS OVERVIEW** Strong financial performance with full range of product portfolio

### FY 2024 Net Revenue

## 56% VISUAL DISPLAY **KRW** 55.5tn DIGITAL 44%



### **Product Portfolio**

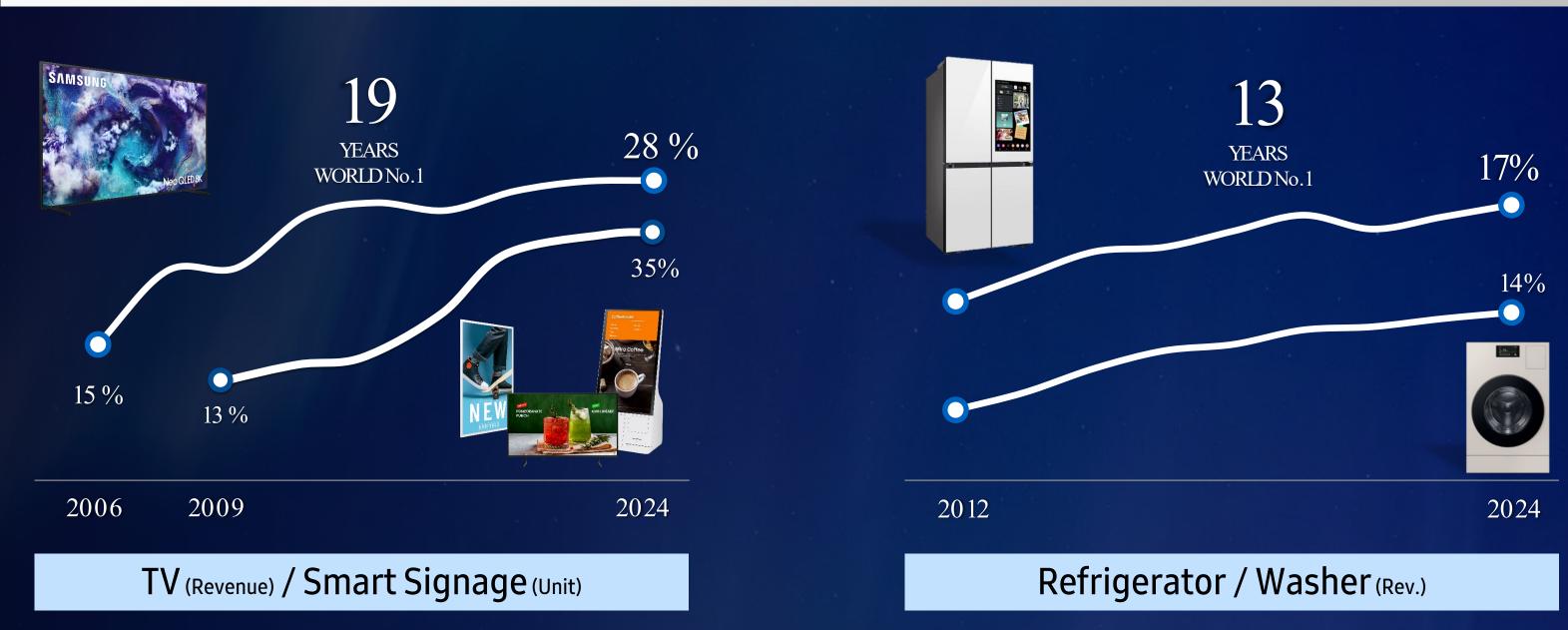




## MARKET LEADERSHIP

## Global No.1 TV for 19 consecutive years & No.1 Ref. for 13 consecutive years

### **Global Market Share**



# **PRODUCT SUPERIORITY – TV**

## **Outstanding design and engineering in products**

#### nnovatior Honored at **CES 2025 Innovation Awards**

### Total 16 products awarded including

144-inch **TGV Micro LED TV** 



The world's first 144-inch Through Glass Via Micro LED TV

55-inch OLED 4K S95F



The world's brightest OLED TV with NQ4 AI Gen3 Processor

**Smart Monitor M9** 

32-inch

OCES



The first standalone monitor providing multiple AI features

#### DESIGN Honored at AWARD 2025 iF Design Awards 2025

### Total 16 products awarded including

An Al Companion Robot, Ballie



An interactive AI companion robot evolving on its own by learning from natural conversations with users and adapting to its surroundings

Wrapping Cloth for Portable Devices, Bojagi

A portable wrapping cloth to efficiently pack a portable projector and the peripheral devices to install it

## **PRODUCT SUPERIORITY**

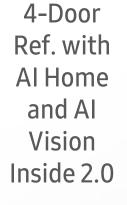
## Leading technology innovation

# Honored at CES 2025 Innovation Awards



Bespoke 4-Door Refrigerator with AI Hybrid Cooling





## Honored at iF Design Awards 2025

Total 11 products awarded including

BESPOKE AI Series





EHS MONO Outdoor-Indoor System



30" Wall Oven with AI Home & AI Pro Cooking Bespoke Jet™ Al 400W

## Home Appliances











INFINITE AI Air-care Series

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# **BUSINESS UPDATE MARKET OPPORTUNITIES** SAMSUNG STRATEGY **KEY TAKEAWAYS**

## **OPPORTUNITIES**

## Rapid growth expectation in Big-sized/QLED TV

### Big-Sized(80"+) TV

### Quantum-dot TV

**∷Unit** 









## **OPPORTUNITIES**

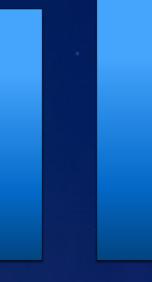
Continuous growth expectation in Smart Signage



**%**Revenue

**B2B** Display





2025

2026

## **OPPORTUNITIES**

## Stable growth expectation in the industry



### Home Appliances



2030

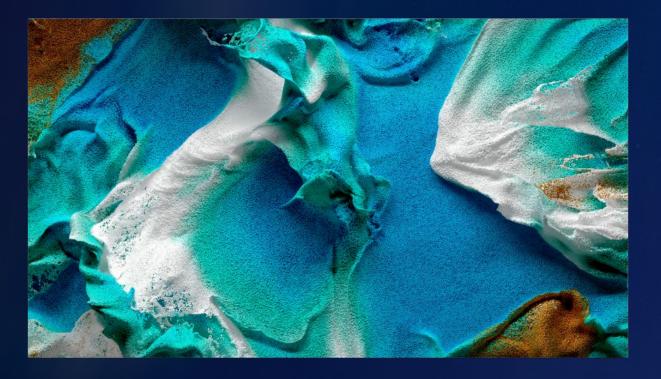
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# **BUSINESS UPDATE** MARKET OPPORTUNITIES SAMSUNG STRATEGY **KEY TAKEAWAYS**

## **PREMIUM LEADERSHIP**

## Unparalleled quality of picture & sound for immersive screen experiences

## MICRO LED



Best-in-class picture quality & enhanced usability in different sizes



More detailed 8K resolution with AI neural networks & spectacular surround sound



## Neo QLED 8K

## **LIFESTYLE SCREEN**

## Diverse portfolio of screens designed to fit individual needs



The Freestyle Unexpected joy, everywhere



The Sero Mobile entertainment better on TV



The Frame Make your own TV



The Terrace Samsung QLED experience, now outdoors









#### The Serif Unconditionally beautiful

The Premiere Launch your private cinema in 4K triple laser

## AI/CX-MDE

## Unprecedented screen & life care experiences with AI/CX-MDE features

## A New Era of Vision Al

## **TV-Centric MDE Experience**



### Al features for 8K / Premium / Step-up products

Differentiated connectivity between VD/MX/DA products



## ESG

## Continuous care for product lifecycle & accessibility

Sourcing	Production	Distribution	Use
		No Staple Minimized Print	Standard Mode Vs Mode
Recycled Plastic	Renewable Energy	Eliminate & Minimize Materials	Energy Efficie
	ZERO WASTE		
Recycled Metals	Zero Waste to Landfill	Transportation Efficiency	Solar Cell Rem

TV/B2B Display

#### Recycling











#### Panel Component Repair

#### Accessibility

Relumino Mode OFF

Relumino Mode ON

#### Relumino Mode

## **USER EXPERIENCE INNOVATION**

Smart home with ultimate entertainment & seamless connectivity

Home Like Never Before



#### **TVPlus**

Samsung TVPlus gives viewers instant access to top news, sports, and entertainment for free.



#### Gaming Hub

Samsung Gaming Hub is the home for gaming on your Samsung smart TV. Instantly play the popular games from Xbox and more top streaming services.





#### Smart Things IoT

With built-in SmartThings IoT, Samsung TV allows users to connect, view, and control smart devices from the TV screen.

## **B2B BUSINESS EXPANSION**

## Innovative products to meet and exceed customer expectations



Premium LED Signage 'The Wall'



Media Production & Design Centers

## Accelerate growth by creating new demand

### **B2B** Display







#### Interactive & Outdoor & ePaper Signage



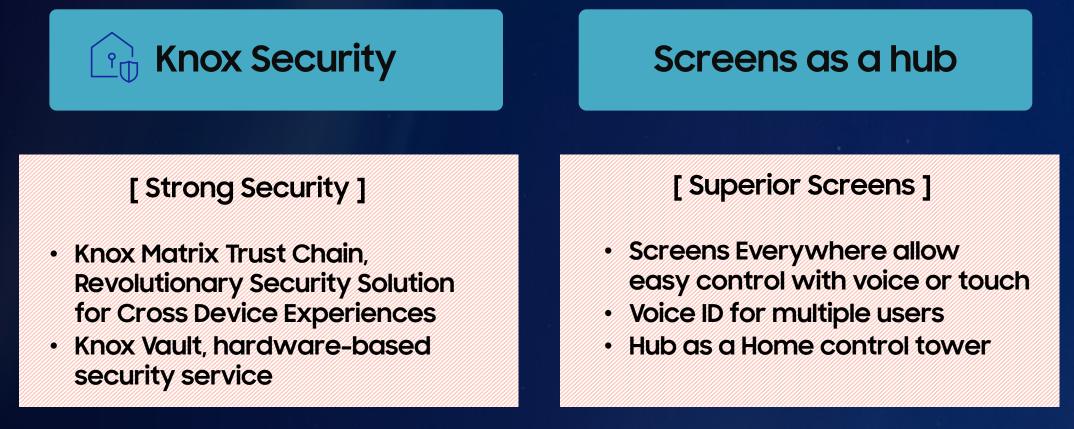
Education/Corporate & Retail/F&B

## **AI LEADERSHIP**

## Leading AI innovation with intelligent "AI Home"

## **Al Home**

3 core technologies



### Home Appliances



#### [Upgraded Bixby]

 Control with more natural conversations using LLM Technology

 Wakeup-Less Technology without having call "Bixby"

## LIFESTYLE CHANGING PRODUCT

Leading AI innovation with innovative products and solutions

### **Bespoke AI** Refrigerator

### **Bespoke AI** Laundry Combo

### Bespoke AI Air conditioner

### **Bespoke AI Induction Range**



Share pictures, stream music, and videos, and access recipes. Acquires what is in the fridge automatically



Wash and dry your laundry in one machine without transferring loads.





Monitor and manage energy usage, and provide voice control for easy device control without a controller Get personalized recipe recommendations, search for and follow video recipes and access the user's favorite apps.

### Home Appliances

### **Bespoke AI** Robot cleaner

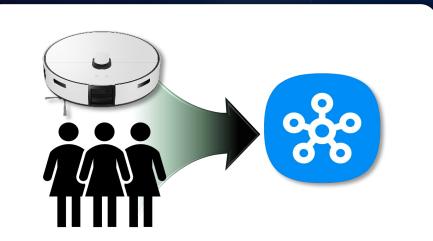


Optimize the user's clean with AI enhanced vacuuming and mopping.

## USER EXPERIENCE INNOVATION Bring a true CX-MDE to life

## **Ease of Use**

Making activities at home easier



- Automatic product connection by Calm Onboarding
- Easy invitation of family members with QR code

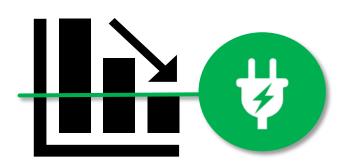
### **Care** Taking care of every one



Check the safety of remote family members \* Fall detection, etc.
Daily records of pets.



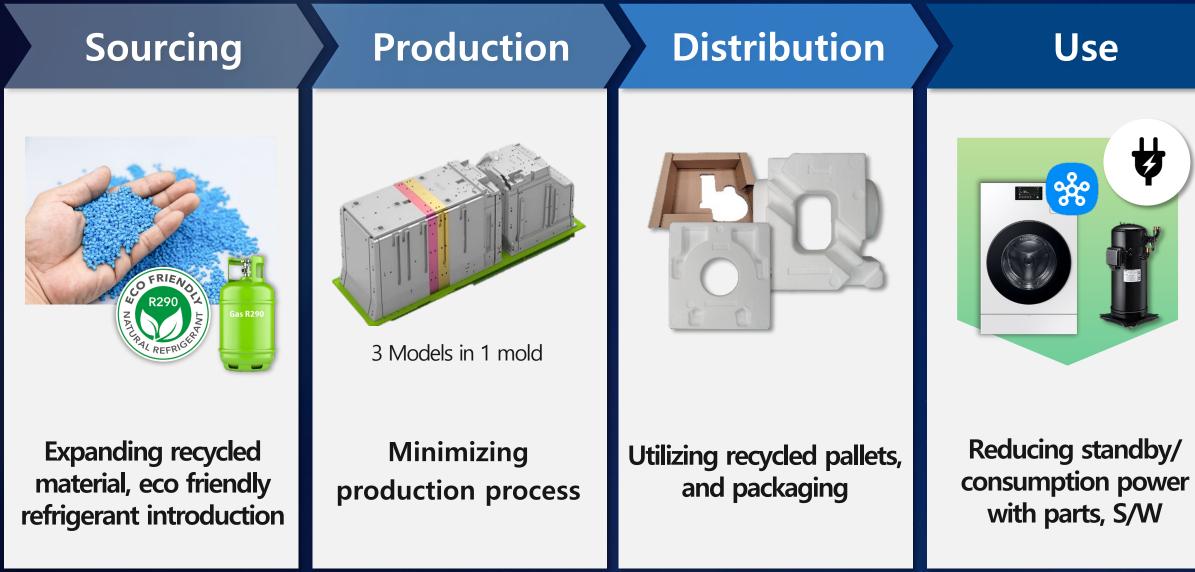




- Energy usage data collection/analysis by AI
- Energy saving based on recognition of user absence

## ESG

## Continuous care for product lifecycle & accessibility



### Home Appliances

### Recycling



Upcycling with product packages

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# **B2B BUSINESS EXPANSION**Providing Customized Solutions with Full Package



## Home Appliances

## **Built-in**

## SAMSUNG

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# **BUSINESS UPDATE** MARKET OPPORTUNITIES SAMSUNG STRATEGY **KEY TAKEAWAYS**

Offer unparalleled customer experience by improving the quality of life through innovative products

# **THANKYOU**

